

# Optimal choice of health and retirement in a life-cycle model

**Michael Kuhn**, VID and Wittgenstein Centre

**Stefan Wrzaczek**, TU Vienna, VID and Wittgenstein Centre

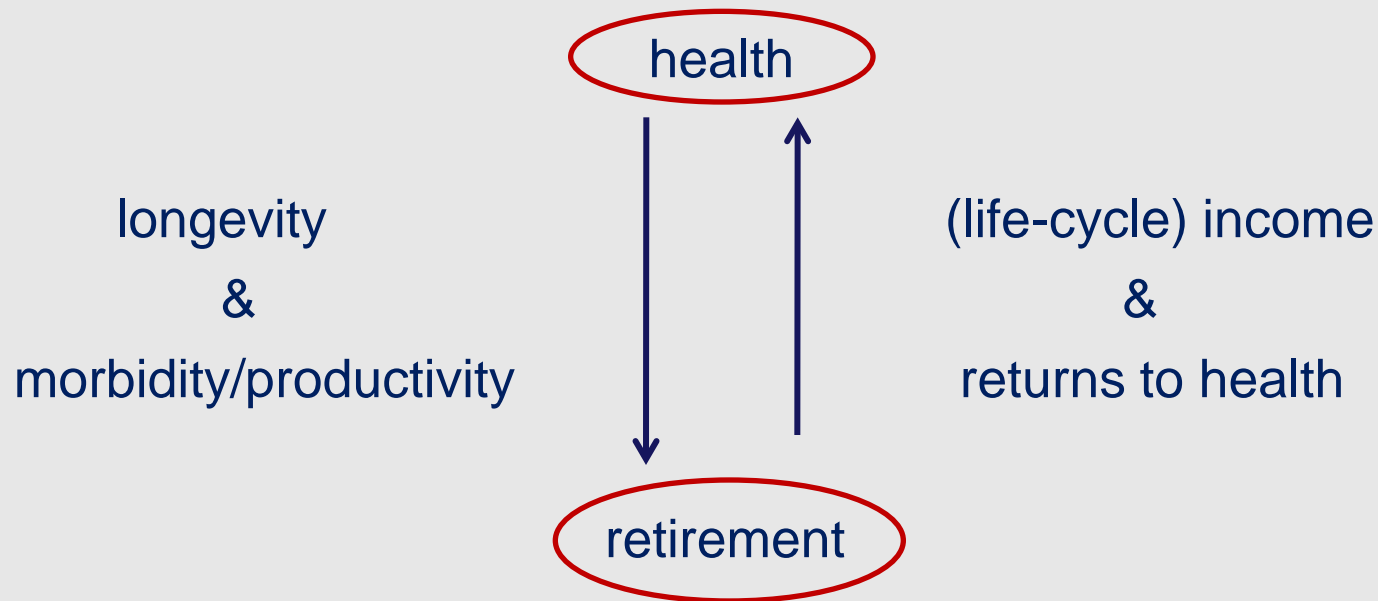
**Alexia Prskawetz**, TU Vienna, VID and Wittgenstein Centre

**Gustav Feichtinger**, TU Vienna, VID and Wittgenstein Centre

*September 4th 2012, Seminar on Economic Demography, Paris*

# 1. Introduction

- Empirical studies on **health** and **retirement** but only few theoretical works on the relationship between health and retirement
- **simultaneous decision** on health and retirement



- Literature: Bloom et al. 2007 “A Theory of Retirement”  
d’Albis et al. 2012 “ Mortality transition and differential incentives for early retirement”  
Galama et al. 2008 “Grossman’s Health Threshold and Retirement”

*However:*

Bloom et al. 2007, d’Albis et al. 2012:

exogenous variation of health on retirement

Galama et al. 2008:

endogenous health but do not connect it to survival  
(only morbidity/productivity effect)

In this paper:

**longevity – health - retirement** nexus

with **endogenous** health (morbidity and mortality) +  
**endogenous** retirement decisions

Investigate

the relationship between (optimal) health and retirement when health relates both to

mortality/survival

=> pull for longer working life

morbidity/disutility of labour

=> push for longer working life

the implications of **health-related moral hazard** when annuity returns do not adjust to individual health (Davies & Kuhn 1992, Philipson & Becker 1998)

## 2. The Model

**Objective:** maximize **lifetime utility**  
**2 phases of life:** working life + retirement (at age  $\tau$ )

utility in first phase ( $t \leq \tau$ ):  $u(c(t)) - v(t, S(t))$

utility in second phase ( $t > \tau$ ):  $u(c(t))$

benefit from consumption  $c$ :  $u(c(t)) \quad u' > 0, u'' < 0, u'(0) = +\infty$

disutility from work:  $v(t, S(t)) \quad v_t \geq 0, v_{tt} \geq 0$

Disutility from work is responsive to health  $S(t)$ :  $v_S \leq 0, v_{SS} \geq 0$

with the boundary case:  $v_S = 0$

## Health:

Stock of health = survival through age  $t$   $S(t)$  with  $\dot{S}(t) = -\mu(t, h(t))S(t), S(t_0) = 1$

Mortality = rate of depreciation  $\downarrow$  in health care  $h$   $\mu(t, h(t))$   $\mu_h < 0, \mu_{hh} > 0,$   
 $\mu_h(t, 0) = -\infty$

## Moral hazard within the annuity market:

**Annuity return:**  $r + \theta \bar{\mu}(t) + (1 - \theta)\mu(t, h(t))$  with  $\theta \in [0, 1]$

with  $r$  = market interest

$\theta = 0 \rightarrow$  Perfect annuity market: individualised return

$\theta = 1 \rightarrow$  Moral hazard: individual takes return as given

**In equilibrium:**  $\bar{\mu}(t) = \mu(t, h(t))$

# The Full Model

$$\max_{c(t), h(t), \tau} \int_{t_0}^{\tau} e^{-\rho t} S(t) (u(c(t)) - \nu(t, S(t))) dt + \int_{\tau}^T e^{-\rho t} S(t) u(c(t)) dt$$

subject to

$$\begin{aligned} \dot{A}(t) &= w(t) - c(t) - h(t) + (r + \theta\bar{\mu} + (1 - \theta)\mu)A(t), & A(t_0) &= 0 & \text{for } t \leq \tau \\ \dot{A}(t) &= -c(t) - h(t) + (r + \theta\bar{\mu} + (1 - \theta)\mu)A(t), & A(T) &= 0 & \text{for } t \geq \tau \\ \dot{S}(t) &= -\mu(t, h(t))S(t), & S(t_0) &= 1 \end{aligned}$$

With  $\rho$  = rate of time preference

Two state variables:	Assets	A(t)
	Health	S(t)

Three controls:	Consumption	c(t)
	Health care	h(t)
	Retirement	$\tau$

**First-best allocation:  $\theta = 0$**

### 3. Optimal allocation

**Consumption:**

$$\frac{u_c(c^*(t))}{u_c(c^*(s))e^{\rho(s-t)}} = e^{r(s-t)}$$

Euler: MRIS = compound interest

**Health:**

$$-\frac{1}{\mu_h(h^*(t))} = \psi^i(t)$$

Cost of increasing  $S(t)$  by one unit  
= Value of health/survival

**Retirement:**

$$\frac{\nu(\tau^*, S(\tau^*))}{u_c(c^*(\tau^*))} = w(\tau^*)$$

Value of disutility = earnings

**From Euler:**

$$c^*(t) = c_0 e^{(r-\rho)(t-t_0)}$$



# Value of health (VOH) = WTP for an increase in $S(t)$ at age $t$

**Working life :**

Gross surplus of survival

$$\psi^1(t) : = \psi(t \leq \tau) = \int_t^T e^{-r(s-t)} \frac{S(s)}{S(t)} \frac{u(c(s)) - v(s, S(s))}{u_c(c(s))} ds$$
$$+ \int_\tau^T e^{-r(s-t)} \frac{S(s)}{S(t)} \frac{u(c(s))}{u_c(c(s))} ds$$

# Value of health (VOH) = WTP for a small reduction in $\mu$ at age $t$

**Working life :**

Gross surplus of survival

Value of morbidity reduction

$$\psi^1(t) : = \psi(t \leq \tau) = \int_t^T e^{-r(s-t)} \frac{S(s)}{S(t)} \frac{u(c(s)) - v(s, S(s))}{u_c(c(s))} ds$$

$$+ \int_\tau^T e^{-r(s-t)} \frac{S(s)}{S(t)} \frac{u(c(s))}{u_c(c(s))} ds$$

$$- \int_t^\tau e^{-r(s-t)} \frac{S(s)}{S(t)} \frac{S(s) \nu_S}{u_c(c(s))} ds$$

# Value of health (VOH) = WTP for a small reduction in $\mu$ at age $t$

**Working life :**

$$\psi^1(t) : = \psi(t \leq \tau) = \int_t^T e^{-r(s-t)} \frac{S(s)}{S(t)} \frac{u(c(s)) - v(s, S(s))}{u_c(c(s))} ds$$

$$+ \int_\tau^T e^{-r(s-t)} \frac{S(s)}{S(t)} \frac{u(c(s))}{u_c(c(s))} ds + (1 - \theta) [H(t) - E(t)]$$

$$- \int_t^\tau e^{-r(s-t)} \frac{S(s)}{S(t)} \frac{S(s) \nu_S}{u_c(c(s))} ds$$

Gross surplus of survival

Value of morbidity reduction

with

Human wealth:

Future expenditure

$$H(t) : = \int_t^T e^{-r(s-t)} \frac{S(s)}{S(t)} w(s) ds$$

$$E(t) : = \int_t^T e^{-r(s-t)} \frac{S(s)}{S(t)} [c(s) + h(s)] ds$$

# Value of health (VOH) = WTP for a small reduction in $\mu$ at age $t$

**Working life :**

$$\psi^1(t) : = \psi(t \leq \tau) = \int_t^T e^{-r(s-t)} \frac{S(s)}{S(t)} \frac{u(c(s)) - v(s, S(s))}{u_c(c(s))} ds$$

$$+ \int_\tau^T e^{-r(s-t)} \frac{S(s)}{S(t)} \frac{u(c(s))}{u_c(c(s))} ds + (1 - \theta) [H(t) - E(t)]$$

$$- \int_t^\tau e^{-r(s-t)} \frac{S(s)}{S(t)} \frac{S(s) \nu_S}{u_c(c(s))} ds$$

Gross surplus of survival

Value of morbidity reduction

with

Human wealth:

$$H(t) : = \int_t^T e^{-r(s-t)} \frac{S(s)}{S(t)} w(s) ds$$

Future expenditure

$$E(t) : = \int_t^T e^{-r(s-t)} \frac{S(s)}{S(t)} [c(s) + h(s)] ds$$

**Retirement:**

$$\psi^2(t) : = \psi(t \geq \tau) = \int_t^T e^{-r(s-t)} \frac{S(s)}{S(t)} \frac{u(c(s))}{u_c(c(s))} ds - (1 - \theta) E(t)$$

# Life cycle complementarity between

HEALTH and CONSUMPTION

HEALTH and RETIREMENT

RETIREMENT and CONSUMPTION

## Properties of health care :

→ Complementarity with (future) health if and only if  $\theta=1$ :

$$\frac{\partial h(t)}{\partial h(\hat{t})} \Big|_{\hat{t} \in (t, T]} = \theta e^{-r(\hat{t}-t)} \frac{S(\hat{t})}{S(t)} \geq 0$$

→ Complementarity with (past) health if morbidity matters

$$\frac{\partial h(t < \tau)}{\partial h(\hat{t})} \Big|_{\hat{t} \in [t_0, t)} = \mu(h(\hat{t})) \int_t^\tau \frac{v_S + S v_{SS}}{u_C} e^{-r(s-t)} \frac{S(s)}{S(t)} ds \geq 0$$

→ Complementarity with consumption

$$\frac{\partial h(t \geq \tau)}{\partial c_0} = e^{(r-\rho)(t-t_0)} \int_t^T e^{-\rho(s-t)} \frac{S(s)}{S(t)} \left( \frac{-u u_{cc}}{u_C} + \theta \right) ds > 0$$

$$\frac{\partial h(t < \tau)}{\partial c_0} = e^{(r-\rho)(t-t_0)} \int_t^\tau e^{-\rho(s-t)} \frac{S(s)}{S(t)} \left( \frac{-(u-v)u_{cc}}{u_C} + \theta \right) ds + e^{-r(\tau-t)} \frac{S(\tau)}{S(t)} \frac{\partial \psi^2(t)}{\partial c_0} > 0$$

→ **Complementarity with retirement:**

$$\frac{\partial h(t \geq \tau)}{\partial \tau} = 0$$

$$\frac{\partial h(t < \tau)}{\partial \tau} = -e^{-r(\tau^* - t_0)} \frac{S(\tau^*)}{S(t)} \left( \overbrace{\frac{v_S S(\tau^*)}{u_C}}^{<0} + \theta \overbrace{\frac{v(\tau^*, S(\tau^*))}{u_C}}^{\geq 0} \right) \geq 0 \Leftrightarrow \eta(v, S) \geq \theta$$

where  $\eta(v, S) := -v_S S/v$

**Result 1:**

- (i) First-best  $\theta=0$ : Pre-retirement health is complementary with retirement age.
- (ii) Second-best  $\theta=1$ : **Pre-retirement health is complementary with retirement age if and only if  $\eta(v, S) > 1$ .**

## 4 Moral Hazard in the Annuity Market

**Assumption:**  $A(t) > 0$  holds for all  $t$ .

Then, ... 
$$\frac{\partial h(t)}{\partial \theta} = -[H(t) - E(t)] = A(t) > 0 \Leftrightarrow A(t) > 0$$

**Result 2: Exogenous retirement** (Kuhn & Davies 1992, Philipson & Becker 1998)

For a given level of retirement, moral hazard in the annuity market  $\uparrow$  health expenditure and  $\downarrow$  consumption for all  $t$ .

**Result 3: Endogenous retirement**

For an endogenous level of retirement, moral hazard in the annuity market  $\uparrow$  health expenditure for all  $t$ ,  $\uparrow$  the retirement age and

- (i)  $\downarrow$  consumption for all  $t$  if the disutility of labour is relatively unresponsive to health but...
- (ii)  $\uparrow$  consumption for all  $t$  if the disutility of labour is relatively responsive to health



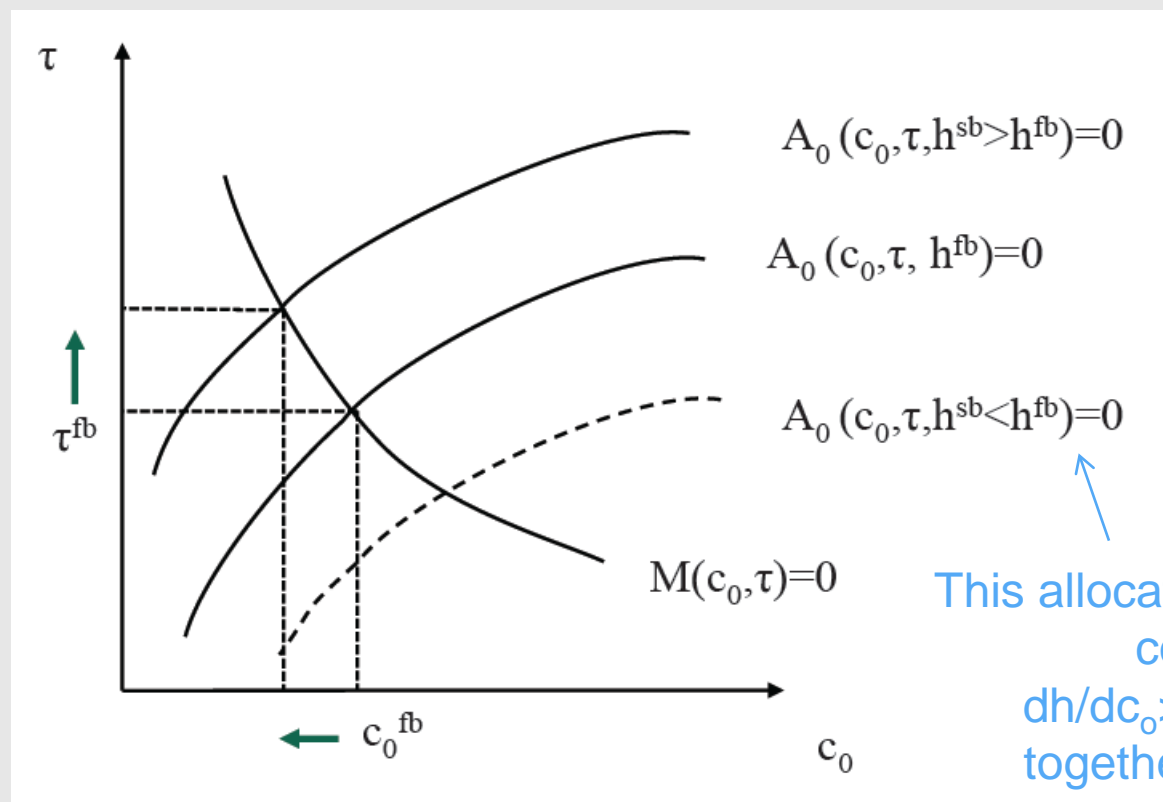
## optimality locus

$$M(c_0, \tau) := w(\tau) - \frac{\nu(\tau)}{u_c(c_0 e^{(r-\rho)(\tau-t_0)})} = 0$$

## feasibility locus

$$A_0(c_0, \tau, h) := \int_{t_0}^{\tau^*} \Phi(s, t_0) w(s) ds - \int_{t_0}^T \Phi(s, t_0) (c(s) + h(s)) ds = 0$$

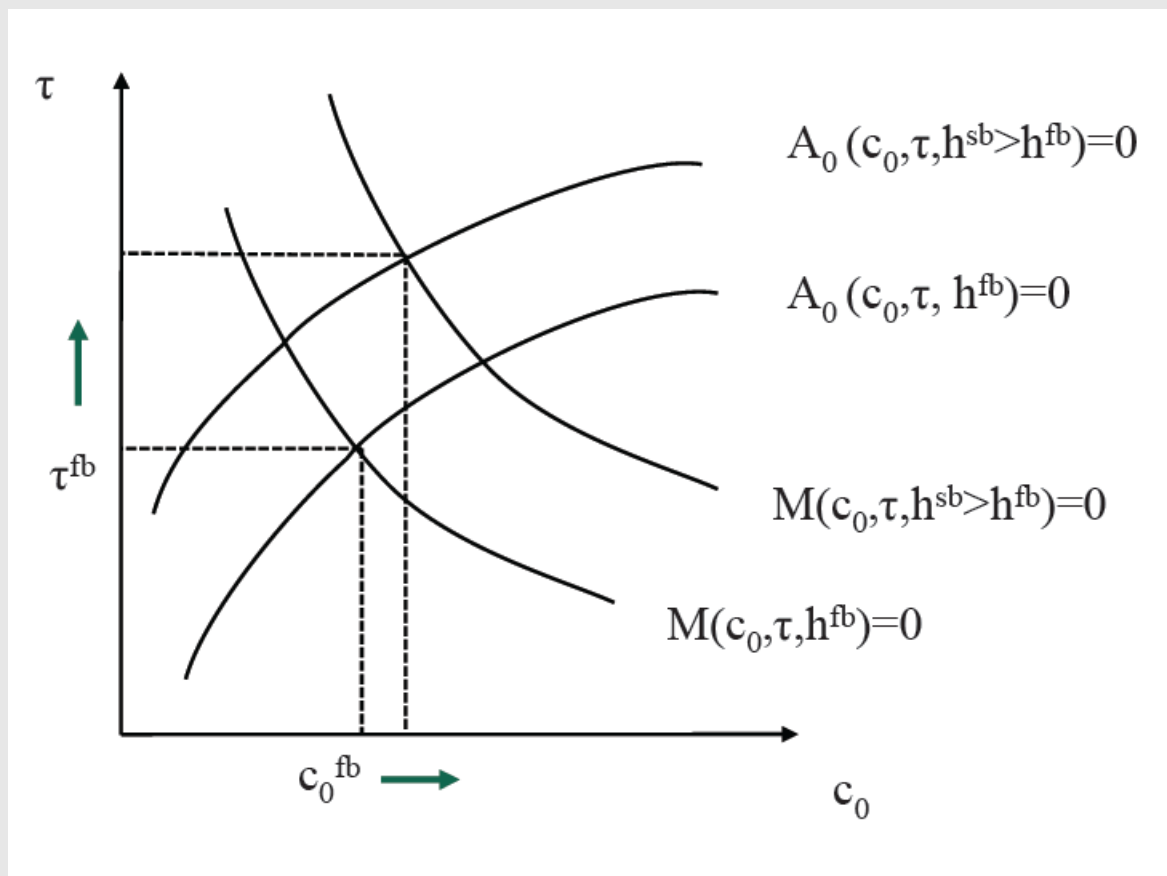
## Case (i): $v_S=0$



Excessive health care => under-consumption

Mitigated (but not overturned) by an increase in retirement age.

## Case (ii): $v_S < 0$



Morbidity reduction  $\Rightarrow$  magnifies expansion of working-life  
 $\Rightarrow$  If strong enough  $\Rightarrow$  generate scope for extra consumption!

# 5. Numerical Results

$$u(c(t)) = b + \frac{c(t)^{1-\sigma}}{1-\sigma}$$

$$b=6; \sigma=1.5$$

from HMD (1990-2000)

$$\mu(t, h(t)) = \tilde{\mu}(t) \phi(t, h(t))$$

$$\phi(t, h(t)) = 1 - \sqrt{\frac{h(t)}{z} \frac{t-T}{1-T}}$$

$$z=30; T=110$$

$w(t) = 52,630$  (US average earnings 2000);  $r=\rho=0.06$ ;  $\alpha=0.2$

**Case (i):**  $v(t)=v(S(h^{fb}(t)))$  from case (ii) => identical (ex-post) disutility

**Case (ii):**  $v(S) = \bar{z}(1 - S)$   $\bar{z}=6.5$

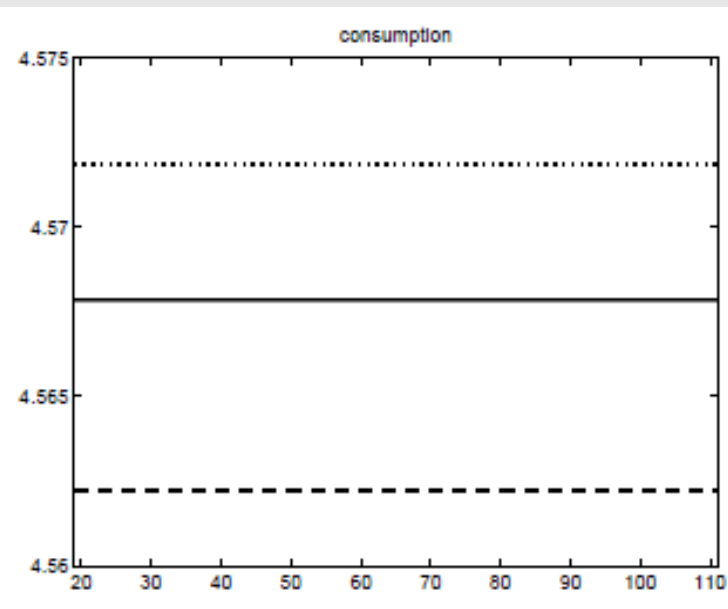
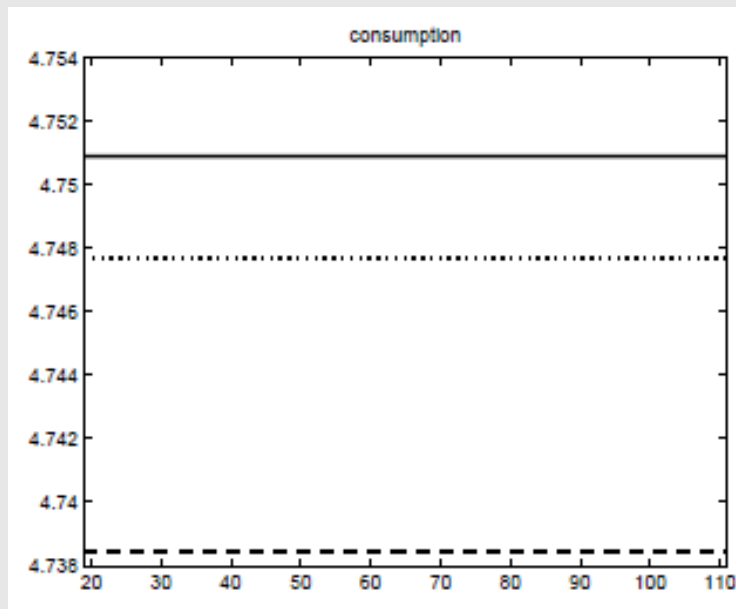
## 6 scenarios

	$v(t,S) = v(t)$	$v(t,S) = v(S)$
first best ( $\theta = 0$ , $\tau = \tau^{\text{fb}}$ )	1.1	2.1
moral hazard, exog. retirement ( $\theta = 1$ , $\tau = \tau^{\text{fb}}$ )	1.2	2.2
moral hazard, edog. retirement ( $\theta = 1$ , $\tau = \tau^{\text{sb}}$ )	1.3	2.3

# Consumption:

Case (i):  $v(t)$

Case (ii):  $v(S)$



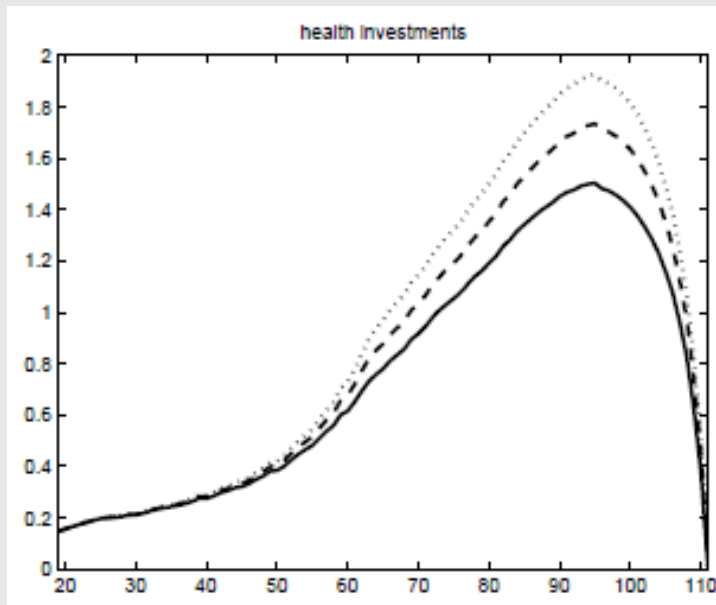
First-best: solid (scenario 1.1 and 2.1)

Moral hazard...with fixed  $\tau$ : dashed (scenario 1.2 and 2.2);

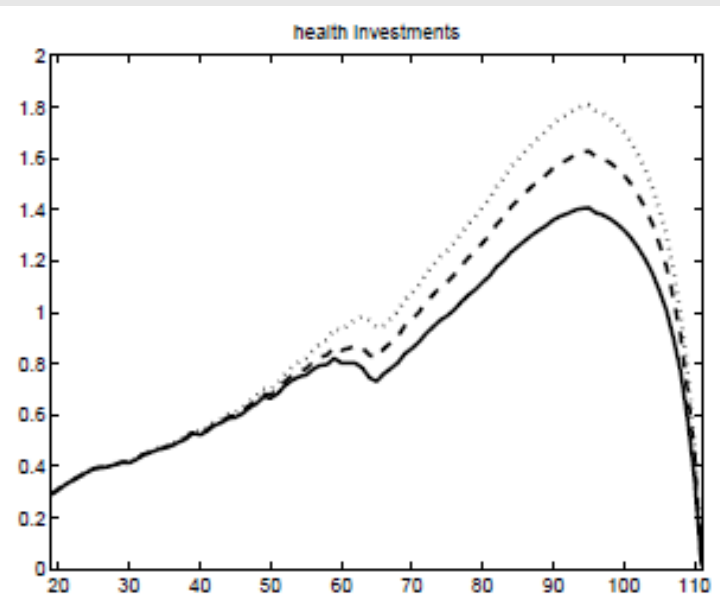
...with endogenous  $\tau$ : dotted (scenario 1.3 and 2.3)

# Health:

Case (i):  $v(t)$



Case (ii):  $v(S)$



First-best: solid (scenario 1.1 and 2.1)

Moral hazard...with fixed  $\tau$ : dashed (scenario 1.2 and 2.2);

...with endogenous  $\tau$ : dotted (scenario 1.3 and 2.3)

# 7. Conclusions

- Life-cycle framework to study in a unified way retirement & health (both with a mortality and morbidity dimension)
- Moral hazard on the annuity market => excessive health care.
- Weak morbidity => excessive working life and under-consumption
- Strong morbidity => excessive working life and over-consumption (due to 'productivity effect'). Moral hazard is 'magnified'.
- Mandatory / Early retirement as a second-best policy aimed at curtailing moral hazard



# Thank You